# STORM

## C O M P U T E R S

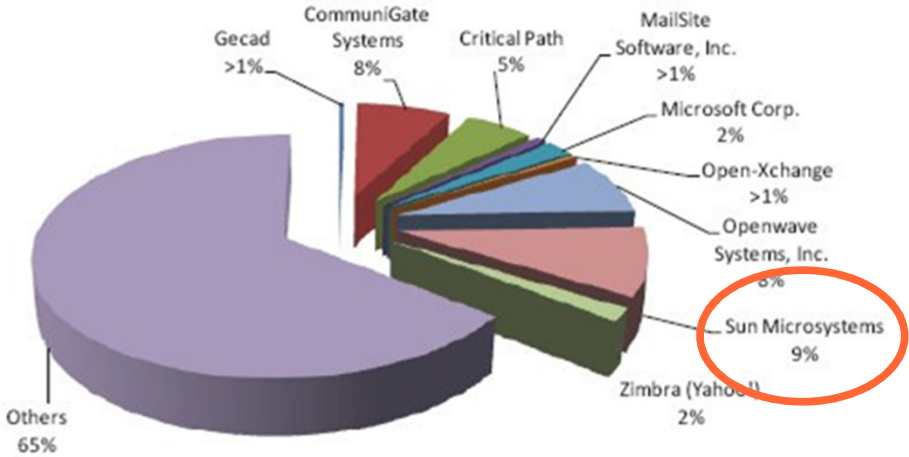Oracle Communications Unified Communications Suite

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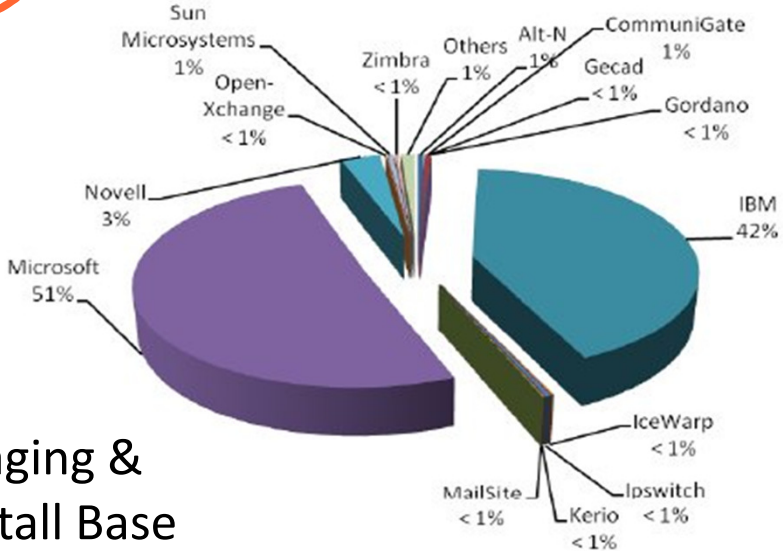+385 (99) 5352 229

# Agenda

- **Market Overview**
- Product Portfolio
- Communications Suite

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# Market Overview

Service Provider Messaging
Install Base



Enterprise Messaging &
Collaboration Install Base

Source: The Radicati Group

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# Market trends

## Full spectrum communication

- Phone, email, blogs, wikis, instant messaging, SMS, documents, video
- Social networking sites are hubs of communication for 18-30 year olds; a new, legitimate channel of communication

## Communication

- From desktop, browser or mobile device; Click-to-connect with the appropriate communication channel

## Explosive growth in digital content

- Users care about more than just email/voicemail
- Want ubiquitous access and federated view of all their digital data

## Enterprises are the service providers of today

## Need to protect data and privacy, and comply with government and industry regulations.

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# Imapacts on costumer

## Service providers and telcos under pressure

- Focus on value creation rather than just infrastructure
- Consolidate service infrastructure for wireline, mobile and VoIP
- Cost savings, better value

## New revenue opportunities

- Sticky services reduce churn and enable revenue growth

## Data storage & services

- Cost and maintenance of large data sets
- Service to manipulate & view data

## Securely & safely

- Regulatory compliance &  legal discovery
- SOX, HIPPA

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# Service providers focus

Service providers need to expand their businesses, and are looking:

- to add new services (such as instant messaging, calendaring, real-time interactive games, and flexible storage) that will attract and retain consumers

- for creative business opportunities and revenue sharing relationships with partners

- to host services (such as email and collaboration, portals, storage, and archiving for small and medium business) in order to diversify their subscriber bases

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# Oracle Communications Unified Communications Suite

- Increase customer satisfaction

- Reduce customer churn

- Expand into new markets

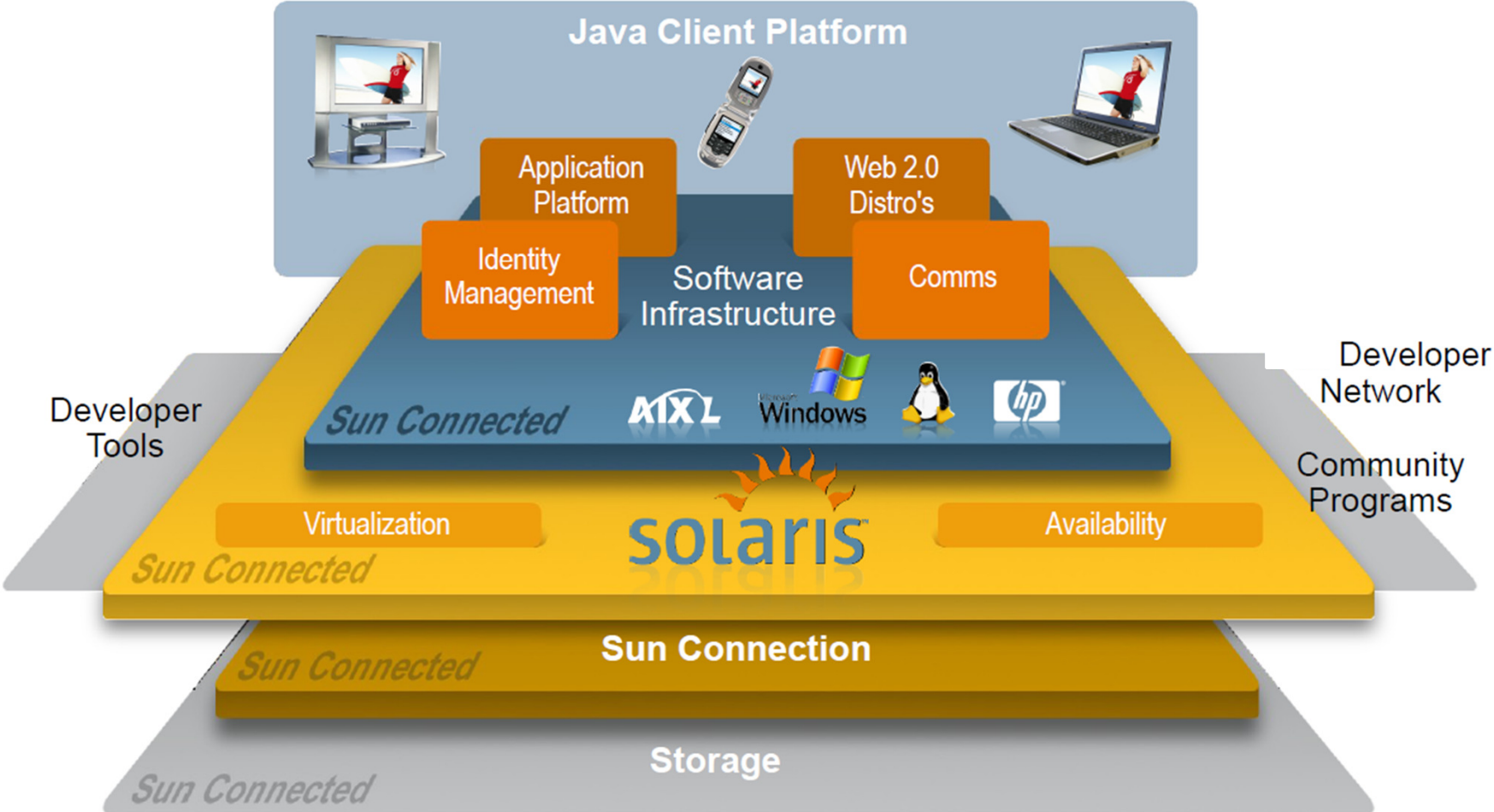- Develop communities of partners

- Increase revenues

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# Oracle Communications Unified Communications Suite

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# Portfolio

- Messaging Server
- Calendar Server
- Instant Messaging
- Address Book Service
- Web-based Clients
- Connector for MS Outlook
- Delegated Administration
- Communications Sync

**Highlights**

- Proven, **scalable** communications technologies
- Highly **secure** platform
- Investment protection with modular architecture, open interfaces and support for industry standards
- **Lowest TCO** of all leading communications vendors
  - **In deployment over 20 years**
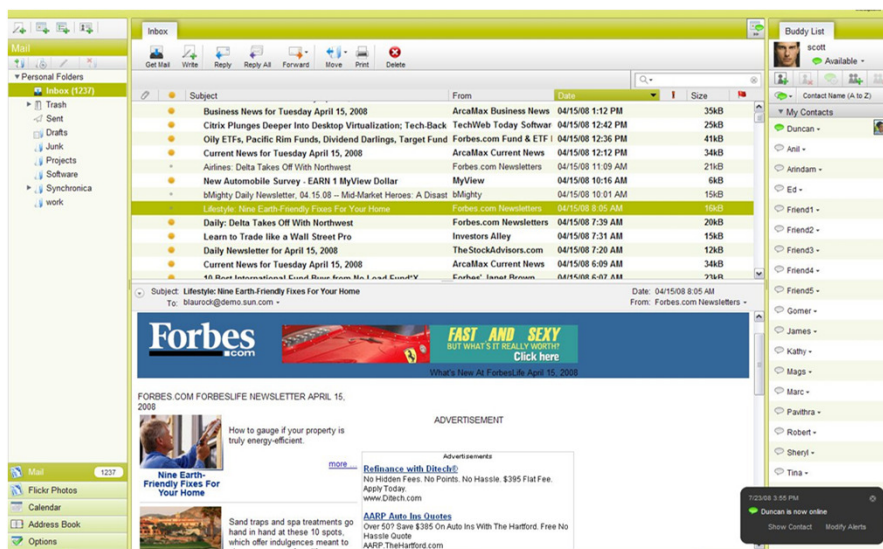  - **World record benchmarks**
  - **Award winning products**

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- **Communications Suite**

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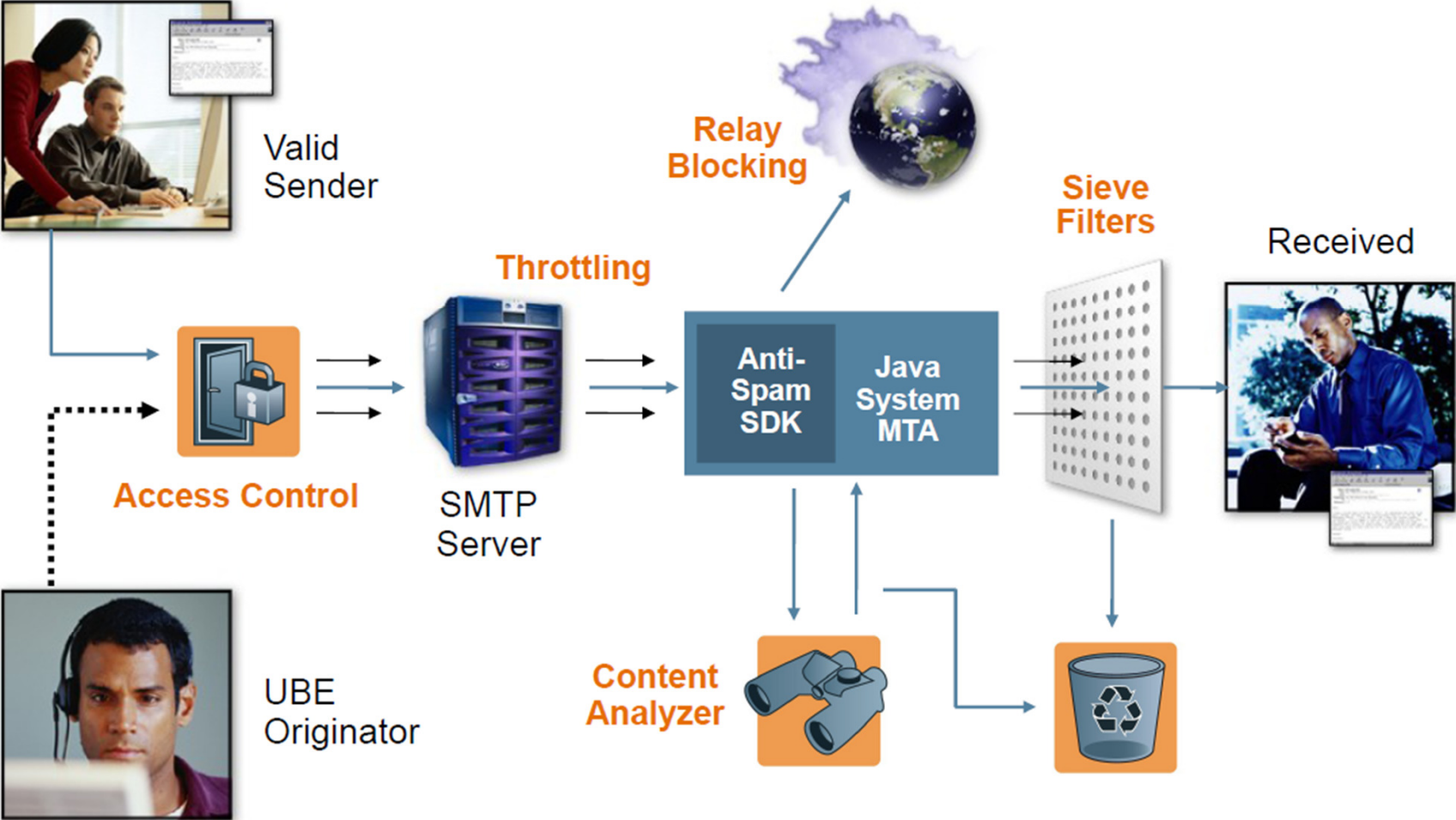
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# Messaging Server



- **Message management** with personal, public, distributed shared folders
- Self-administration of vacation messages and message filters
- **Virtual domains** and delegated administration for **hosting**
- Spam and virus protection, both built-in and through partners
- Tools for **monitoring usage** and server health
- Most active mailboxes in use (Ferris Research)

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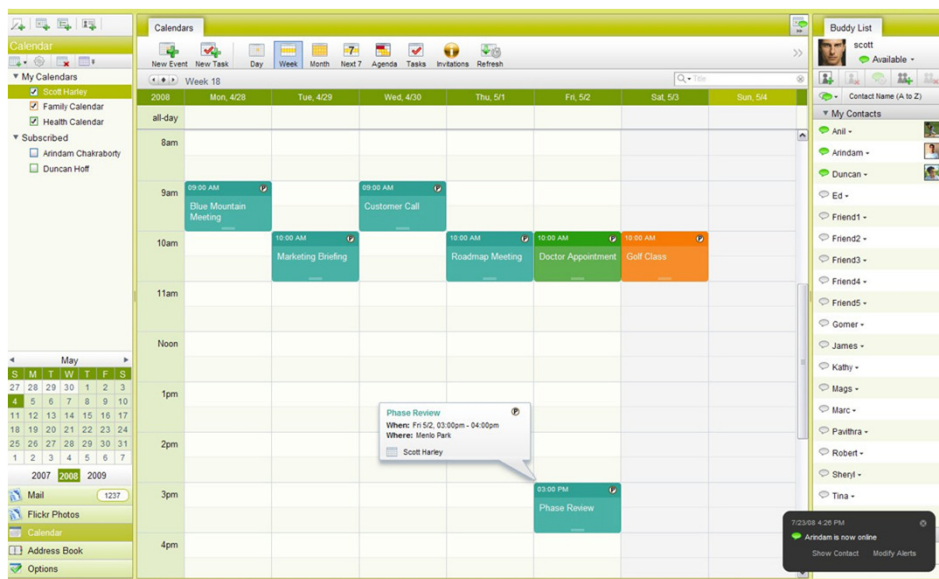**STORM** COMPUTERS

# Features overview

- Standards-based services throughout
- Scalable architecture supports millions of users
- High performance
- Multi-client support: web-based, desktop, wireless
- Highly available
  - Designed for high availability with Veritas and Sun Cluster support and heartbeat even in non-cluster
- New tools for monitoring usage and server health
- Modular, not monolithic program
- Extend to other services through developer APIs

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# Security – Content filtering & Anti Spam

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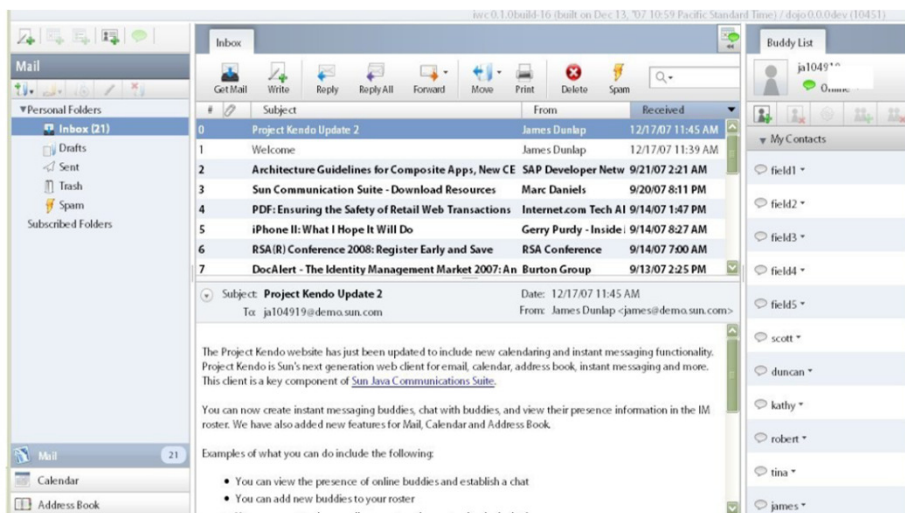
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# Calendar Server



- Extensible collaboration platform for scheduling events, managing tasks and resources
- Multi-client support: web, desktop, wireless
- Brand recognition through highly customizable user interface
- Extend to other services through developer APIs
- Reliability, availability and security
- Architecture supports large numbers of users

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# Features overview

- Collaboration and planning with group and resource scheduling

- Ease of use with free-time search for scheduling and search on previous events and tasks

- Organization flexibility with multiple calendars

- Multi-client support: web, desktop, wireless

- Brand recognition through highly customizable user interface

- Extend to other services through developer APIs

- Architecture supports large numbers of users

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# Convergence – web client



- Rich communication **web 2.0** client
- Challenges desktop and other webmail clients for functionality
- Provides a rich and highly interactive user experience
- Delivers great performance, scalability and reliability
- Compelling integration of communication and collaboration services: email, calendaring, contacts, presence, im  and other web services
- Stands out amongst competition
- Challenges Google, Yahoo, Zimbra and other communication and collaboration clients for ease of use of use and functionality

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# Features overview

## Mail

Full e-mail functionality

Rich Text Editing, Spell check

Mail Filters

Address auto-complete

## Calendar

Multiple Calendars

Manage events and tasks

Group scheduling

Import, export

## Address Book

Common address book

Create and manage contacts

Import, export

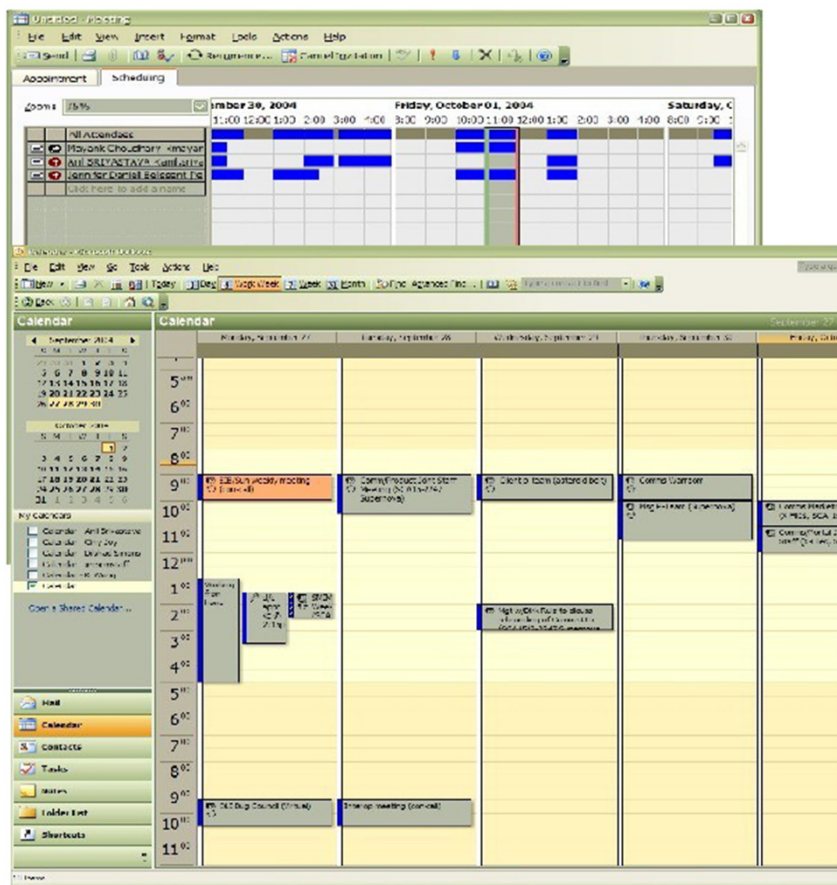Send email, schedule events
or chat directly from the
address book

## Presence

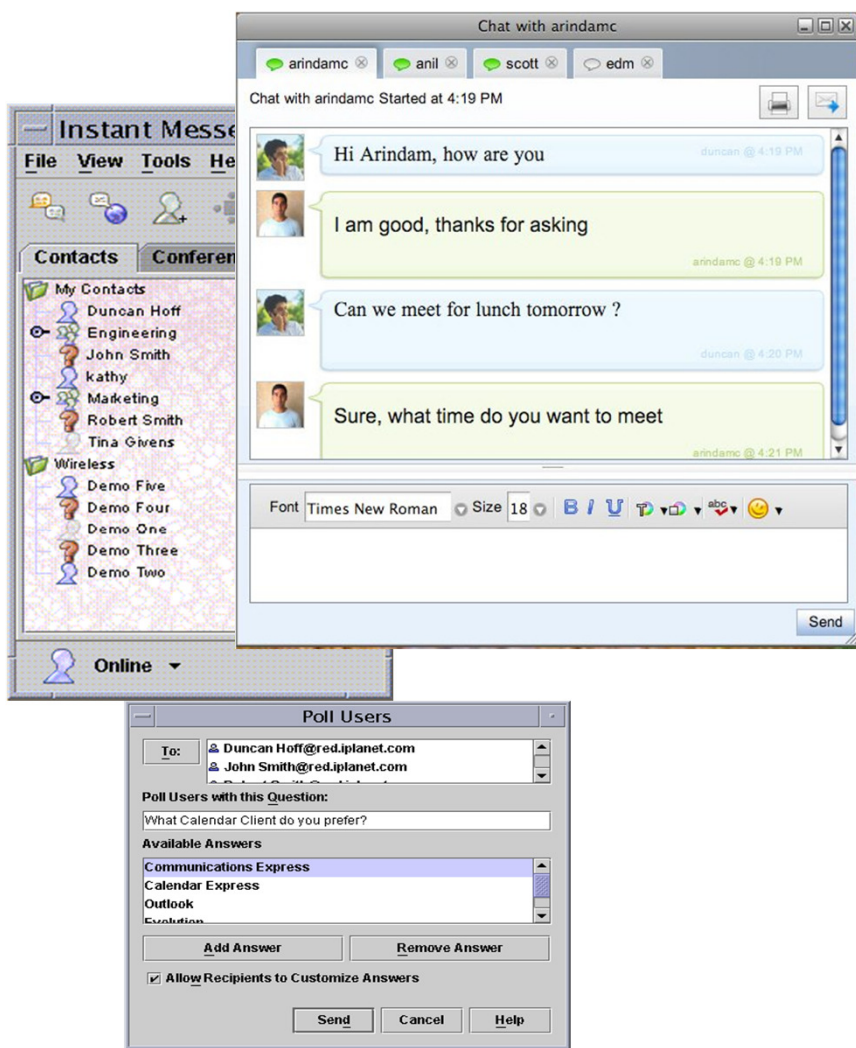Integrated Presence and chat
capability throughout

Presence management

Buddy list

Avatars

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- Access to mail, calendar and address book services
- Free/busy lookup, tasks, contacts, attachments, public and shared folders
- Group scheduling, calendar sharing and delegation
- Full-fidelity offline support
- Same look and feel as Outlook/Exchange
- Support for advanced find, rules and organize features
- Supports Outlook 2000-2010

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# IM



- Award-winning, secure and standards based real-time collaboration – XMPP support

- Presence, instant messaging (chat), polls, moderated conferences, news, alerts – and well-documented APIs

- Presence management, including "invisible" mode

- Offline storage or forwarding to email, pager or mobile phone

- Interoperability with 3<sup>rd</sup> party clients and components, and public networks via XMPP and open source gateways

- Extensive privacy controls such as contact requests and authorizations

- Identity-based feature provisioning

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# Mobility

- Improved handheld access – iPhone, Blackberry, Windows Mobile devices, Java-enabled phones
- Notify Technology solution available
- Consilient adds second solution, beyond Blackberry
- Synchronica provides SyncML solution

# Provisioning and Administration

- Delegated Administrator GUI and command line interface (CLI)
- User Management Command (commadmin) CLI through Access Manager
    - These commands can create, modify, delete and search users, administrators, domains and groups

# Q&A

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**Hvala na pažnji**